

TWIN CITIES

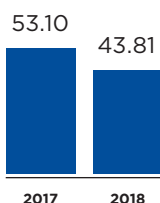
MINNESOTA

↑ 8.46%
AVERAGE SALES
PRICE FOR Q1
PERCENT CHANGE

2017 \$283,446.75
2018 \$307,436.69

Dakota, Scott, Carver, Hennepin,
Anoka, Ramsey and Washington counties

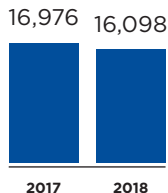
Average days on
market for Q1:



Average days on market for
Q1 percent
change:

↓ 17.50%

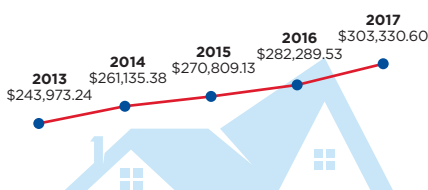
Units sold in Q1:



Units sold
in Q1 percent
change:

↓ 5.17%

AVERAGE RESIDENTIAL
SALE PRICE 2013-2017



Typical Buyer:



**BUYERS
WITH FAMILIES**

Typical Seller:



**RELOCATING &
MOVE-UP SELLERS**

Type of Home in Greatest Demand:



SINGLE FAMILY

Current Market Dynamics:



**SELLERS'
MARKET**

Average time sellers
of homes under \$300,000
accepted an offer:

HOURS

**RECOMMENDED RENOVATIONS
FOR SELLERS:**

- Modern paint colors
- Clean, decluttered home

**"MUST HAVE" AMENITIES
FOR BUYERS:**

- Walkable community
- Newly built home
- Clean, decluttered

Data and insight provided by RE/MAX INTEGRA, Midwest. Data reflects January – March 2018 and the same timeframe for 2017, except where indicated.

2018 MARKET
TRENDS REPORT

RE/MAX