



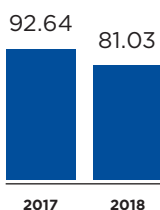
# SOUTHEAST INDIANA

2017 2018  
\$137,388.82 \$141,431.65

↑ 2.94%  
AVERAGE SALES  
PRICE FOR Q1  
PERCENT CHANGE

## Dearborn, Jennings, Ohio, Ripley and Switzerland counties

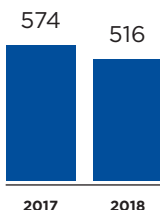
Average days on  
market for Q1:



Average days on  
market for  
Q1 percent  
change:

↓ 12.53%

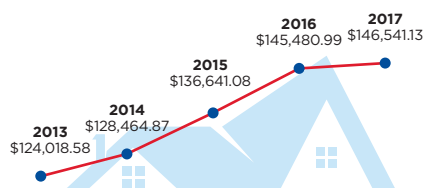
Units sold in Q1:



Units sold  
in Q1 percent  
change:

↓ 10.10%

AVERAGE RESIDENTIAL  
SALE PRICE 2013-2017



Typical Buyer:



**BUYERS  
WITH FAMILIES**

Type of Home in Greatest Demand:



**SINGLE FAMILY**

Current Market Dynamics:



**SELLERS'  
MARKET**

Typical Seller:



**MOVE-UP  
SELLERS**

Average time sellers  
of homes under \$300,000  
accepted an offer:

**2-3 DAYS**

**RECOMMENDED RENOVATIONS  
FOR SELLERS:**

- Renovated kitchen & bath(s)
- Clean, decluttered home

**"MUST HAVE" AMENITIES  
FOR BUYERS:**

- Newly built home
- Large yard
- Updated kitchen & bath(s)

Data and insight provided by RE/MAX INTEGRA, Midwest. Data reflects January – March 2018 and the same timeframe for 2017, except where indicated.



**2018 MARKET  
TRENDS REPORT**

**RE/MAX®**