

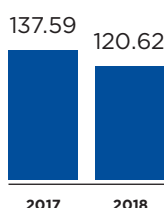
SOUTH CENTRAL MINNESOTA

2017 \$161,464.41
2018 \$173,956.32

↑ 7.74%
AVERAGE SALES
PRICE FOR Q1
PERCENT CHANGE

Sibley, Nicollet, Brown, Watonwan, Martin,
Faribault, Blue Earth, Le Sueur and Waseca counties

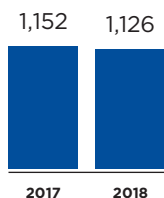
Average days on
market for Q1:



Average days on market for
Q1 percent
change:

↓ 12.33%

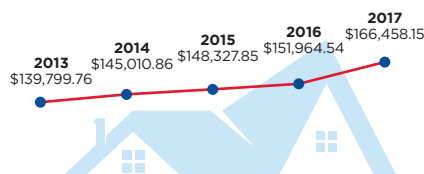
Units sold in Q1:



Units sold
in Q1 percent
change:

↓ 2.26%

AVERAGE RESIDENTIAL
SALE PRICE 2013-2017



Typical Buyer:



**BUYERS
WITH FAMILIES**

Typical Seller:



**MOVE-UP
SELLERS**

Type of Home in Greatest Demand:



SINGLE FAMILY

Current Market Dynamics:



**SELLERS'
MARKET**

Average time sellers
of homes under \$300,000
accepted an offer:

2-3 DAYS

**RECOMMENDED RENOVATIONS
FOR SELLERS:**

- Renovated kitchen & bath(s)
- Clean, decluttered home

**"MUST HAVE" AMENITIES
FOR BUYERS:**

- Updated kitchen & bath(s)

Data and insight provided by RE/MAX INTEGRA, Midwest. Data reflects January – March 2018 and the same timeframe for 2017, except where indicated.

2018 MARKET
TRENDS REPORT

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