

SOUTH CENTRAL

INDIANA

2017 \$150,956.54
2018 \$169,518.18

↑ 12.30%
AVERAGE SALES PRICE FOR Q1
PERCENT CHANGE

Clark, Crawford, Floyd, Harrison, Orange, Scott and Washington counties

Average days on market for Q1:

91.35 90.01



2017 2018

Average days on market for Q1 percent change:

↓ 1.47%

Units sold in Q1:

1,836 1,836

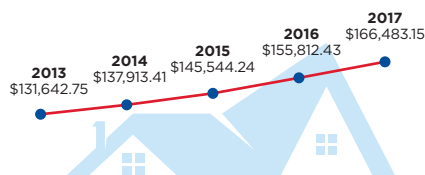


2017 2018

Units sold in Q1 percent change:

↔ 0.00%

AVERAGE RESIDENTIAL SALE PRICE 2013-2017



Typical Buyer:



FIRST-TIME BUYERS

Typical Seller:



MOVE-UP SELLERS

Type of Home in Greatest Demand:



SINGLE FAMILY

Current Market Dynamics:



SELLERS' MARKET

Average time sellers of homes under \$300,000 accepted an offer:

2-3 DAYS

RECOMMENDED RENOVATIONS FOR SELLERS:

- Renovated kitchen & bath(s)
- Modern paint colors
- Clean, decluttered home

"MUST HAVE" AMENITIES FOR BUYERS:

- Proximity to retail & restaurants

Data and insight provided by RE/MAX INTEGRA, Midwest. Data reflects January – March 2018 and the same timeframe for 2017, except where indicated.

2018 MARKET TRENDS REPORT

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