

GREATER FORT WAYNE

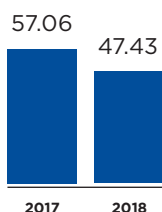
INDIANA

↑ 6.95%
AVERAGE SALES
PRICE FOR Q1
PERCENT CHANGE

2017 2018
\$144,071.46 \$154,091.14

Adams, Allen, DeKalb, Huntington,
Noble, Wells and Whitley counties

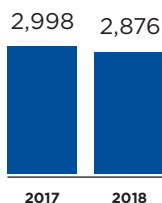
Average days on
market for Q1:



Average days on market for
Q1 percent
change:

↓ 16.88%

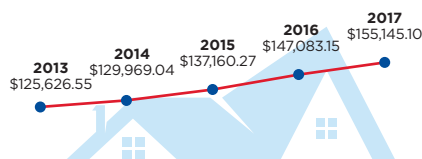
Units sold in Q1:



Units sold
in Q1 percent
change:

↓ 4.07%

AVERAGE RESIDENTIAL
SALE PRICE 2013-2017



Typical Buyer:



ALL IN
EQUAL MEASURE

Typical Seller:



SINGLE SELLERS,
SELLERS WITH FAMILIES
& RETIREE SELLERS

Type of Home in Greatest Demand:



SINGLE FAMILY

Current Market Dynamics:



SELLERS'
MARKET

Average time sellers
of homes under \$300,000
accepted an offer:

HOURS

RECOMMENDED RENOVATIONS
FOR SELLERS:

- Renovated kitchen & bath(s)
- New appliances

"MUST HAVE" AMENITIES
FOR BUYERS:

- Proximity to retail & restaurants
- Large yard
- Updated kitchen & bath(s)

Data and insight provided by RE/MAX INTEGRA, Midwest. Data reflects January – March 2018 and the same timeframe for 2017, except where indicated.

2018 MARKET
TRENDS REPORT

RE/MAX®