

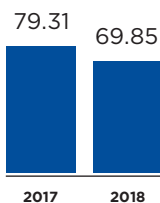
# GREATER BLOOMINGTON INDIANA

2017 \$174,905.92  
2018 \$198,471.06

↑13.47%  
AVERAGE SALES  
PRICE FOR Q1  
PERCENT CHANGE

## Monroe, Owen and Greene counties

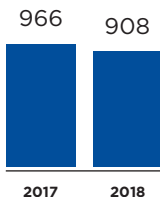
Average days on  
market for Q1:



Average days on  
market for  
Q1 percent  
change:

↓11.93%

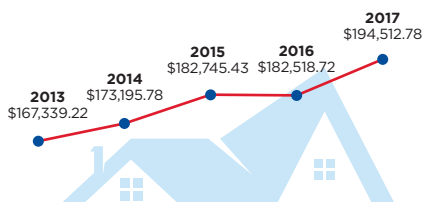
Units sold in Q1:



Units sold  
in Q1 percent  
change:

↓6.00%

AVERAGE RESIDENTIAL  
SALE PRICE 2013-2017



Typical Buyer:



**ALL IN  
EQUAL MEASURE**

Type of Home in Greatest Demand:



**SINGLE FAMILY**

Current Market Dynamics:



**SELLERS'  
MARKET**

Typical Seller:



**SINGLE SELLERS,  
MARRIED SELLERS,  
MOVE-UP SELLERS  
& DOWNSIZERS**

Average time sellers  
of homes under \$300,000  
accepted an offer:

**1 WEEK**

**RECOMMENDED RENOVATIONS  
FOR SELLERS:**

- Renovated kitchen & bath(s)
- Clean, decluttered home

**"MUST HAVE" AMENITIES  
FOR BUYERS:**

- Updated kitchen & bath(s)

Data and insight provided by RE/MAX INTEGRA, Midwest. Data reflects January – March 2018 and the same timeframe for 2017, except where indicated.

**2018 MARKET  
TRENDS REPORT**

**RE/MAX®**