

# ARROWHEAD

## MINNESOTA

2017  
\$151,056.17

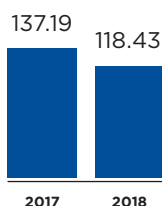
2018  
\$147,351.03

↓ 2.45%

AVERAGE SALES  
PRICE FOR Q1  
PERCENT CHANGE

## Koochiching, Itasca, Aitkin, Carlton, St. Louis, Lake and Cook counties

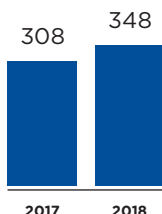
Average days on  
market for Q1:



Average days on market for  
Q1 percent  
change:

↓ 13.67%

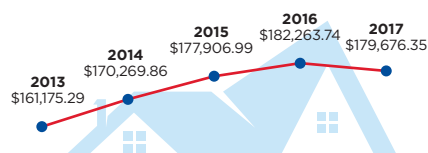
Units sold in Q1:



Units sold  
in Q1 percent  
change:

↑ 12.99%

AVERAGE RESIDENTIAL  
SALE PRICE 2013-2017



Typical Buyer:



**SINGLE  
BUYERS**

Typical Seller:



**RETIREE  
SELLERS**

Type of Home in Greatest Demand:



**SINGLE FAMILY**

Current Market Dynamics:



**SELLERS'  
MARKET**

Average time sellers  
of homes under \$300,000  
accepted an offer:

**1 WEEK**

**RECOMMENDED RENOVATIONS  
FOR SELLERS:**

- Renovated kitchen & bath(s)

**"MUST HAVE" AMENITIES  
FOR BUYERS:**

- Updated kitchen & bath(s)

Data and insight provided by RE/MAX INTEGRA, Midwest. Data reflects January – March 2018 and the same timeframe for 2017, except where indicated.

**2018 MARKET  
TRENDS REPORT**

**RE/MAX®**