

SOUTHERN VERMONT

VERMONT

↑ 15.58%
AVERAGE SALES
PRICE FOR Q1
PERCENT CHANGE

2017 \$262,914.44
2018 \$303,882.45

Bennington county

Average days on market for Q1:

269.57 246.34



2017 2018

Average days on market for Q1 percent change:

↓ 8.62%

Units sold in Q1:

174 188

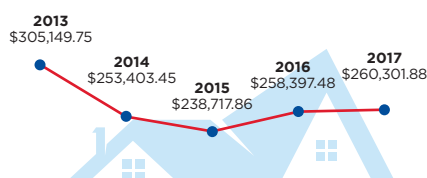


2017 2018

Units sold in Q1 percent change:

↑ 8.05%

AVERAGE RESIDENTIAL SALE PRICE 2013-2017



Typical Buyer:



BUYERS WITH FAMILIES

Typical Seller:



MOVE-UP SELLERS

Type of Home in Greatest Demand:



SINGLE FAMILY

Current Market Dynamics:



SELLERS' MARKET

Average time sellers of homes under \$300,000 accepted an offer:

+/- 30 DAYS

RECOMMENDED RENOVATIONS FOR SELLERS:

- Renovated kitchen & bath(s)
- Clean, decluttered home

"MUST HAVE" AMENITIES FOR BUYERS:

- Large yard
- Updated kitchen & bath(s)
- Views

TOP UP-AND-COMING NEIGHBORHOODS:

N/A

Data and insight provided by RE/MAX INTEGRA, New England. Data reflects January – March 2018 and the same timeframe for 2017, except where indicated.

LUXURY MARKET



Average luxury sales price:

\$1,266,000.00

2018 MARKET TRENDS REPORT

RE/MAX