

PORTSMOUTH

NEW HAMPSHIRE

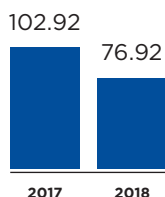
2017 \$336,785.07 2018 \$334,249.96

↓ 0.75%

AVERAGE SALES
PRICE FOR Q1
PERCENT CHANGE

Rockingham county

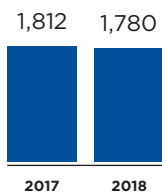
Average days on
market for Q1:



Average days on
market for
Q1 percent
change:

↓ 25.26%

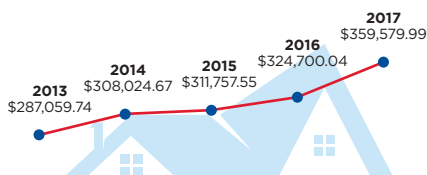
Units sold in Q1:



Units sold
in Q1 percent
change:

↓ 1.77%

AVERAGE RESIDENTIAL
SALE PRICE 2013-2017



Typical Buyer:



FIRST-TIME
BUYERS

Typical Seller:



MOVE-UP
SELLERS

Type of Home in Greatest Demand:



SINGLE FAMILY

Current Market Dynamics:



SELLERS'
MARKET

Average time sellers
of homes under \$300,000
accepted an offer:

2-3 DAYS

RECOMMENDED
RENOVATIONS
FOR SELLERS:

- Renovated kitchen & bath(s)
- New furnace and AC unit

"MUST HAVE"
AMENITIES
FOR BUYERS:

- Walkable community
- Proximity to retail & restaurants
- Updated kitchen & bath(s)

TOP UP-AND-COMING
NEIGHBORHOODS:

North Shore, anything
along I-93 or I-95

Data and insight provided by RE/MAX INTEGRA, New England. Data reflects January – March 2018 and the same timeframe for 2017, except where indicated.

LUXURY MARKET



Average luxury sales price:
\$1,700,018.64

2018 MARKET
TRENDS REPORT

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