

FAIRFIELD COUNTY

CONNECTICUT

2017 \$503,487.54
2018 \$545,833.48

↑ 8.41%
AVERAGE SALES
PRICE FOR Q1
PERCENT CHANGE

Trumbull, Redding, Weston,
Easton, Bridgeport, Westport regions

Average days on
market for Q1:

107.58 112.26



2017 2018

Average days on market for
Q1 percent
change:

↑ 4.35%

Units sold in Q1:

5,296 4,466

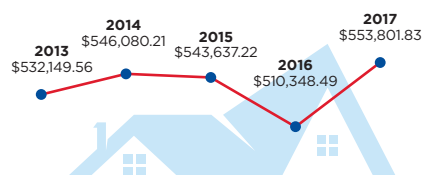


2017 2018

Units sold
in Q1 percent
change:

↓ 15.67%

AVERAGE RESIDENTIAL
SALE PRICE 2013-2017



Typical Buyer:



**BUYERS
WITH FAMILIES**

Type of Home in Greatest Demand:



SINGLE FAMILY

Typical Seller:



**MOVE-UP
SELLERS**

Current Market Dynamics:



**SELLERS'
MARKET**

Average time sellers
of homes under \$300,000
accepted an offer:

+/-30 DAYS

**RECOMMENDED
RENOVATIONS
FOR SELLERS:**

- Renovated kitchen & bath(s)

**"MUST HAVE"
AMENITIES
FOR BUYERS:**

- Updated kitchen & bath(s)

**TOP UP-AND-COMING
NEIGHBORHOODS:**

N/A

Data and insight provided by RE/MAX INTEGRA, New England. Data reflects January – March 2018 and the same timeframe for 2017, except where indicated.

LUXURY MARKET



Average luxury sales price:

\$1,883,878.39

**2018 MARKET
TRENDS REPORT**

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