

MERRIMACK VALLEY

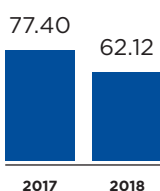
NEW HAMPSHIRE

↑ **21.93%**
AVERAGE SALES PRICE FOR Q1 PERCENT CHANGE

2017 \$273,363.61
2018 \$333,298.75

Hillsborough, Merrimack counties

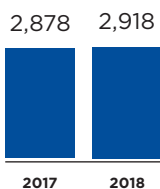
Average days on market for Q1:



Average days on market for Q1 percent change:

↓ **19.74%**

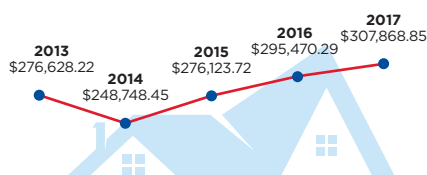
Units sold in Q1:



Units sold in Q1 percent change:

↓ **1.39%**

AVERAGE RESIDENTIAL SALE PRICE 2013-2017



Typical Buyer:



BUYERS WITH FAMILIES

Type of Home in Greatest Demand:



SINGLE FAMILY

Typical Seller:



ALL SELLERS

Current Market Dynamics:



SELLERS' MARKET

Average time sellers of homes under \$300,000 accepted an offer:

DEPENDS

RECOMMENDED RENOVATIONS FOR SELLERS:

- Renovated kitchen & bath(s)
- Clean, decluttered home

"MUST HAVE" AMENITIES FOR BUYERS:

- Newly built home
- Updated kitchen & bath(s)

TOP UP-AND-COMING NEIGHBORHOODS:

N/A

Data and insight provided by RE/MAX INTEGRA, New England. Data reflects January – March 2018 and the same timeframe for 2017, except where indicated.

LUXURY MARKET



Average luxury sales price:
\$1,231,335.00

2018 MARKET TRENDS REPORT

RE/MAX