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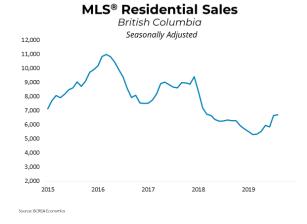
Housing Demand Continues to Recover in August

Vancouver, BC – September 12, 2019. The British Columbia Real Estate Association (BCREA) reports that a total of 7,093 residential unit sales were recorded by the Multiple Listing Service® (MLS®) in August, an increase of 4.9 per cent from the same month last year. The average MLS® residential price in the province was \$685,575, an increase of 2.6 per cent from August 2018. Total sales dollar volume was \$4.86 billion, a 7.6 per

cent increase from the same month last year.

"BC home sales continue to recover from a policy-driven downturn," said BCREA Deputy Chief Economist Brendon Ogmundson. "Home sales have been rising through the spring and summer, but still remain well below pre-B20 stress test levels."

MLS® residential active listings in the province were up 10 per cent from August 2018 to 40,098 units and were



essentially flat compared to July on a seasonally adjusted basis. Overall market conditions remained in a balanced range with a sales-to-active listings ratio of about 18 per cent.

Year-to-date, BC residential sales dollar volume was down 16 per cent to \$34.9 billion, compared with the same period in 2018. Residential unit sales were 12.2 per cent lower at 50,806 units, while the average MLS® residential price was down 4.4 per cent year-to-date at \$686,303.

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August 2019 Residential Average Price, Active Listings and Sales-to-Active-Listings Data by Board

Board	Average Price			Α	ctive Listings	Sales-to-Active-Listings		
	August 2019 Residential Average Price (\$)	August 2018 Residential Average Price (\$)	% change	August 2019 Residential Active Listings (Units)	August 2018 Residential Active Listings (Units)	% change	August 2019 Residential Sales to Active Listings (%)	August 2018 Residential Sales to Active Listings (%)
BC Northern	310,677	291,870	6.4	2,614	2,441	7.1	15.9	18.4
Chilliwack	515,056	533,612	-3.5	1,552	1,404	10.5	15.9	14
Fraser Valley	719,800	734,735	-2	6,637	6,103	8.7	18.8	18.1
Greater Vancouver	974,167	1,011,395	-3.7	14,191	12,519	13.4	15.9	15.7
Kamloops	421,039	381,525	10.4	1,331	1,187	12.1	22.1	27.5
Kootenay	352,382	340,439	3.5	2,016	2,030	-0.7	15.4	17.6
Okanagan Mainline	521,766	505,664	3.2	4,460	4,268	4.5	16.3	17
Powell River	338,721	357,951	-5.4	165	141	17	24.2	27.7
South Okanagan	407,467	402,877	1.1	1,447	1,250	15.8	10.9	12.4
Northern Lights	251,171	230,011	9.2	458	513	-10.7	8.3	6.8
Vancouver Island	504,320	463,949	8.7	2,953	2,634	12.1	24.9	32.2
Victoria	703,666	704,414	-0.1	2,274	1,937	17.4	27.7	29.4
Provincial Totals*	685,575	668,409	2.6	40,098	36,427	10.1	17.7	18.6

^{*}Numbers may not add due to rounding

August 2019 BC Residential Multiple Listing Service® Data by Board

Board	Dolla	ar Volume (000s)		Units				
	August 2019	August 2018	%	August 2019	August 2018	%		
	Residential Sales	Residential Sales	change	Residential Sales	Residential Sales	change		
	(\$)	(\$)		(Units)	(Units)			
BC Northern	128,931	131,050	-1.6	415	449	-7.6		
Chilliwack	127,219	105,122	21	247	197	25.4		
Fraser Valley	896,152	809,678	10.7	1,245	1,102	13		
Greater								
Vancouver	2,197,720	1,983,346	10.8	2,256	1,961	15		
Kamloops	123,785	124,377	-0.5	294	326	-9.8		
Kootenay	109,238	121,537	-10.1	310	357	-13.2		
Okanagan								
Mainline	378,280	366,606	3.2	725	725	0		
Powell River	13,549	13,960	-2.9	40	39	2.6		
South Okanagan	64,380	62,446	3.1	158	155	1.9		
Northern Lights	9,545	8,050	18.6	38	35	8.6		
Vancouver Island	370,675	393,429	-5.8	735	848	-13.3		
Victoria	443,310	401,516	10.4	630	570	10.5		
Provincial Totals*	4,862,783	4,521,117	7.6	7,093	6,764	4.9		

^{*}Numbers may not add due to rounding

^{**}NOTE: The Northern Lights Real Estate Board (NLREB) became part of the South Okanagan Real Estate Board (SOREB) on May 1, 2011.

August 2019 Year-to-Date BC Residential Multiple Listing Service® Data by Board

Board	Dollar Volume (000s)			Unit Sales			Average Price		
	2019 (\$)	2018 (\$)	% change	2019	2018	% change	2019 (\$)	2018 (\$)	% change
BC Northern	887,887	887,098	0.1	2,862	3,011	-4.9	310,233	294,619	5.3
Chilliwack	943,149	1,121,133	-15.9	1,793	2,155	-16.8	526,017	520,247	1.1
Fraser Valley	6,752,637	8,332,078	-19	9,445	11,041	-14.5	714,943	754,649	-5.3
Greater Vancouver	15,590,747	19,682,625	-20.8	15,834	18,695	-15.3	984,637	1,052,828	-6.5
Kamloops	840,605	843,576	-0.4	2,004	2,183	-8.2	419,464	386,430	8.5
Kootenay	674,927	702,356	-3.9	1,972	2,197	-10.2	342,255	319,689	7.1
Okanagan Mainline	2,650,305	2,886,369	-8.2	5,097	5,506	-7.4	519,974	524,222	-0.8
Powell River	83,483	86,911	-3.9	234	236	-0.8	356,764	368,267	-3.1
South Okanagan	520,140	615,266	-15.5	1,230	1,456	-15.5	422,878	422,573	0.1
Northern Lights	64,866	67,298	-3.6	253	265	-4.5	256,385	253,955	1
Vancouver Island	2,588,376	2,843,376	-9	5,289	6,136	-13.8	489,389	463,392	5.6
Victoria	3,271,194	3,434,573	-4.8	4,793	4,908	-2.3	682,494	699,791	-2.5
Provincial Totals*	34,868,317	41,502,655	-16	50,806	57,789	-12.1	686,303	718,176	-4.4

^{*} Numbers may not add due to rounding

BCREA is the professional association for about 23,000 REALTORS® in BC, focusing on provincial issues that impact real estate. Working with the province's 11 real estate boards, BCREA provides continuing professional education, advocacy, economic research and standard forms to help REALTORS® provide value for their clients.

To demonstrate the profession's commitment to improving <u>Quality of Life</u> in BC communities, BCREA supports policies that help ensure economic vitality, provide housing opportunities, preserve the environment, protect property owners and build better communities with good schools and safe neighbourhoods.

For detailed statistical information, contact your <u>local real estate board</u>. MLS[®] is a cooperative marketing system used only by Canada's real estate boards to ensure maximum exposure of properties listed for sale.