Carroll county

Average days on Average days market for Q1: on market for Q1 percent 111.64 change: 88.40 **\$20.82%**

Units sold in Q1: Units sold in Q1 percent 456 446

2018



2017

12.19%

change:

AVERAGE RESIDENTIAL SALE PRICE 2013-2017



Typical Buyer:



VACATION **HOME BUYERS**

Typical Seller:



VACATION HOME SELLERS Type of Home in Greatest Demand:



SINGLE FAMILY

Current Market Dynamics:



SELLERS' MARKET

Average time sellers of homes under \$300,000 accepted an offer:

+/- 30 DAYS

RECOMMENDED RENOVATIONS FOR SELLERS:

· Clean, decluttered home

"MUST HAVE" **AMENITIES** FOR BUYERS:

· Proximity to retail & restaurants **TOP UP-AND-COMING NEIGHBORHOODS:**

Data and insight provided by RE/MAX INTEGRA, New England. Data reflects January – March 2018 and the same timeframe for 2017, except where indicated.

LUXURY MARKET



Average luxury sales price:

\$1,697,142.86



2018 MARKET TRENDS REPORT

