

NORTHEAST KINGDOM VERMONT

↓ 9.12%
AVERAGE SALES
PRICE FOR Q1
PERCENT CHANGE

2017 \$157,868.52
2018 \$143,472.30

Orleans, Caledonia counties

Average days on market for Q1:

214.33 198.70



2017 2018

Average days on market for Q1 percent change:

↓ 7.29%

Units sold in Q1:

218 220

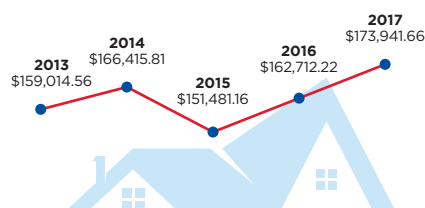


2017 2018

Units sold in Q1 percent change:

↑ 0.92%

AVERAGE RESIDENTIAL
SALE PRICE 2013-2017



Typical Buyer:



**FIRST-TIME
BUYERS**

Typical Seller:



**MOVE-UP
SELLERS**

Type of Home in Greatest Demand:



SINGLE FAMILY

Current Market Dynamics:



**BUYERS'
MARKET**

Average time sellers of homes under \$300,000 accepted an offer:

ONE MONTH OR LONGER

**RECOMMENDED
RENOVATIONS
FOR SELLERS:**

- Renovated kitchen
- New appliances
- Clean, decluttered home

**"MUST HAVE"
AMENITIES
FOR BUYERS:**

- Move-in ready

**TOP UP-AND-COMING
NEIGHBORHOODS:**

Danville, Lyndonville,
Barre

Data and insight provided by RE/MAX INTEGRA, New England. Data reflects January – March 2018 and the same timeframe for 2017, except where indicated.

**2018 MARKET
TRENDS REPORT**

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