

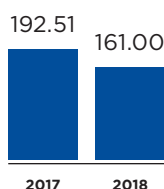
DOWNEAST MAINE

↑ 5.41%
AVERAGE SALES
PRICE FOR Q1
PERCENT CHANGE

2017 \$212,843.01 2018 \$224,367.88

Lincoln, Knox, Waldo counties

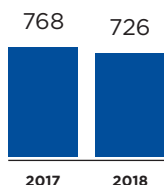
Average days on market for Q1:



Average days on market for Q1 percent change:

↓ 16.37%

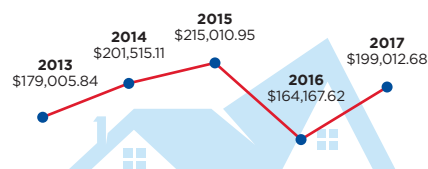
Units sold in Q1:



Units sold in Q1 percent change:

↓ 5.47%

AVERAGE RESIDENTIAL
SALE PRICE 2013-2017



Typical Buyer:



**BUYERS
WITH FAMILIES**

Typical Seller:



**RETIREE
SELLERS**

Type of Home in Greatest Demand:



SINGLE FAMILY

Current Market Dynamics:



**SELLERS'
MARKET**

Average time sellers of homes under \$300,000 accepted an offer:

+/- 30 DAYS

**RECOMMENDED
RENOVATIONS
FOR SELLERS:**

- Renovated kitchen & bath(s)
- Clean, decluttered home

**"MUST HAVE"
AMENITIES
FOR BUYERS:**

- Updated kitchen & bath(s)
- Schools
- Proximity to retail & restaurants

**TOP UP-AND-COMING
NEIGHBORHOODS:**

Belfast, Rockland

Data and insight provided by RE/MAX INTEGRA, New England. Data reflects January – March 2018 and the same timeframe for 2017, except where indicated.

LUXURY MARKET



Average luxury sales price:
\$3,619,166.67

**2018 MARKET
TRENDS REPORT**

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