

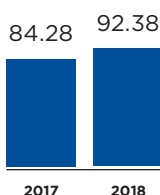
# NORTHEASTERN CONNECTICUT

↑ **16.76%**  
AVERAGE SALES  
PRICE FOR Q1  
PERCENT CHANGE

**2017** \$169,532.93  
**2018** \$197,951.24

## Windham county

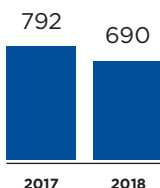
Average days on  
market for Q1:



Average days on market for  
Q1 percent  
change:

↑ **9.61%**

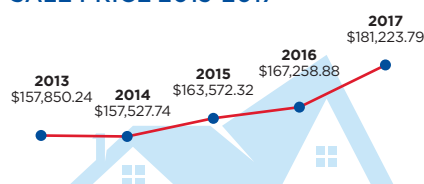
Units sold in Q1:



Units sold  
in Q1 percent  
change:

↓ **12.88%**

AVERAGE RESIDENTIAL  
SALE PRICE 2013-2017



Typical Buyer:



**BUYERS  
WITH FAMILIES**

Typical Seller:



**MOVE-UP  
SELLERS**

Type of Home in Greatest Demand:



**SINGLE FAMILY**

Current Market Dynamics:



**SELLERS'  
MARKET**

Average time sellers  
of homes under \$300,000  
accepted an offer:

**2-3 DAYS**

**RECOMMENDED  
RENOVATIONS  
FOR SELLERS:**

- Renovated kitchen & bath(s)
- New appliances

**"MUST HAVE"  
AMENITIES  
FOR BUYERS:**

- Updated kitchen & bath(s)

**TOP UP-AND-COMING  
NEIGHBORHOODS:**

Rural areas

Data and insight provided by RE/MAX INTEGRA, New England. Data reflects January – March 2018 and the same timeframe for 2017, except where indicated.

## LUXURY MARKET



Average luxury sales price:  
**\$2,000,000.00**

**2018 MARKET  
TRENDS REPORT**

**RE/MAX**