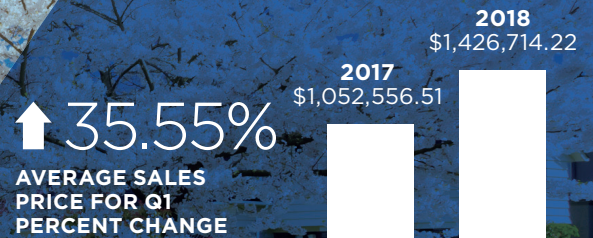
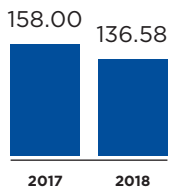


# MARTHA'S VINEYARD & NANTUCKET MASSACHUSETTS



## Dukes, Nantucket counties

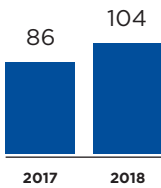
Average days on market for Q1:



Average days on market for Q1 percent change:

**↓ 13.56%**

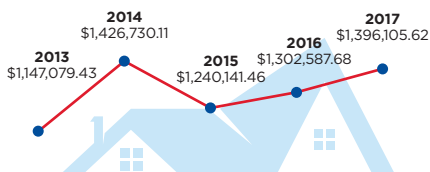
Units sold in Q1:



Units sold in Q1 percent change:

**↑ 20.93%**

AVERAGE RESIDENTIAL  
SALE PRICE 2013-2017



Typical Buyer:



**BUYERS  
WITH FAMILIES**

Type of Home in Greatest Demand:



**SINGLE FAMILY**

Current Market Dynamics:



**SELLERS'  
MARKET**

Typical Seller:



**SINGLE  
SELLERS**

Average time sellers  
of homes under \$300,000  
accepted an offer:

**ONE MONTH OR LONGER**

**RECOMMENDED  
RENOVATIONS  
FOR SELLERS:**

- Renovated kitchen & bath(s)
- Clean, decluttered home

**"MUST HAVE"  
AMENITIES  
FOR BUYERS:**

- Access to beach (resort destination)

**TOP UP-AND-COMING  
NEIGHBORHOODS:**

Ocean Heights,  
Lambert's Cove, Katama

Data and insight provided by RE/MAX INTEGRA, New England. Data reflects January – March 2018 and the same timeframe for 2017, except where indicated.

## LUXURY MARKET



Average luxury sales price:  
**\$2,041,818.97**

**2018 MARKET  
TRENDS REPORT**

**RE/MAX**