

TOLLAND COUNTY

CONNECTICUT

2017 \$192,301.26

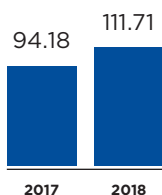
2018 \$224,480.44

↑ 16.73%

AVERAGE SALES PRICE FOR Q1 PERCENT CHANGE

Coventry, Ellington, Mansfield, Stafford, Vernon, Willington regions

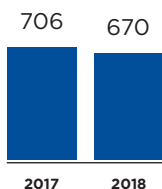
Average days on market for Q1:



Average days on market for Q1 percent change:

↑ 18.61%

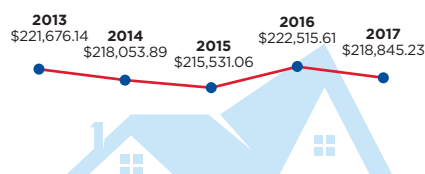
Units sold in Q1:



Units sold in Q1 percent change:

↓ 5.10%

AVERAGE RESIDENTIAL SALE PRICE 2013-2017



Typical Buyer:



FIRST-TIME BUYERS

Typical Seller:



RETIREE SELLERS

Type of Home in Greatest Demand:



SINGLE FAMILY

Current Market Dynamics:



BALANCED MARKET

Average time sellers of homes under \$300,000 accepted an offer:

+/- 30 DAYS

RECOMMENDED RENOVATIONS FOR SELLERS:

- Clean, decluttered home

"MUST HAVE" AMENITIES FOR BUYERS:

- Homes that qualify for ENA, USDA and VA financing

TOP UP-AND-COMING NEIGHBORHOODS:

N/A

Data and insight provided by RE/MAX INTEGRA, New England. Data reflects January – March 2018 and the same timeframe for 2017, except where indicated.

2018 MARKET TRENDS REPORT

RE/MAX®