

CENTRAL VERMONT

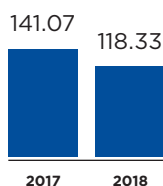
VERMONT

2017 \$263,407.09 2018 \$275,144.89

↑ 4.46%
AVERAGE SALES
PRICE FOR Q1
PERCENT CHANGE

Chittenden, Rutland counties

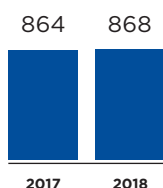
Average days on market for Q1:



Average days on market for Q1 percent change:

↓ 16.12%

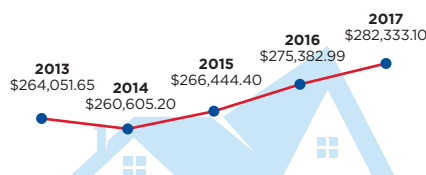
Units sold in Q1:



Units sold in Q1 percent change:

↑ 0.46%

AVERAGE RESIDENTIAL SALE PRICE 2013-2017



Typical Buyer:



BUYERS WITH FAMILIES

Typical Seller:



SINGLE SELLERS

Type of Home in Greatest Demand:



SINGLE FAMILY

Current Market Dynamics:



BALANCED MARKET

Average time sellers of homes under \$300,000 accepted an offer:

+/- 30 DAYS

RECOMMENDED RENOVATIONS FOR SELLERS:

- Modern paint colors
- Clean, decluttered home

"MUST HAVE" AMENITIES FOR BUYERS:

- Updated kitchen & bath(s)

TOP UP-AND-COMING NEIGHBORHOODS:

Rutland Town, Clarendon, Ira

Data and insight provided by RE/MAX INTEGRA, New England. Data reflects January – March 2018 and the same timeframe for 2017, except where indicated.

LUXURY MARKET



Average luxury sales price:
\$1,309,628.57

2018 MARKET
TRENDS REPORT

RE/MAX